

### STUART COUNTESS

President & CEO Kia Georgia, Inc.





## Kia EV Strategy: Steadily Increasing EV Sales, EV Models



# Plan S: \$25 Billion Shift to Electrification

More EVs/hybrids/PHEVs, new mobility

#### **U.S. EV Strategy**

More EV models with more range ... increase EV sales 10x

Brand: TRANSFORM ... More Techy, More Green, More Advanced

- 1) Aggressive EV shift (EV6)
- 2) Launch mainstream EV SUV (EV9)
- 3) Broaden EV portfolio



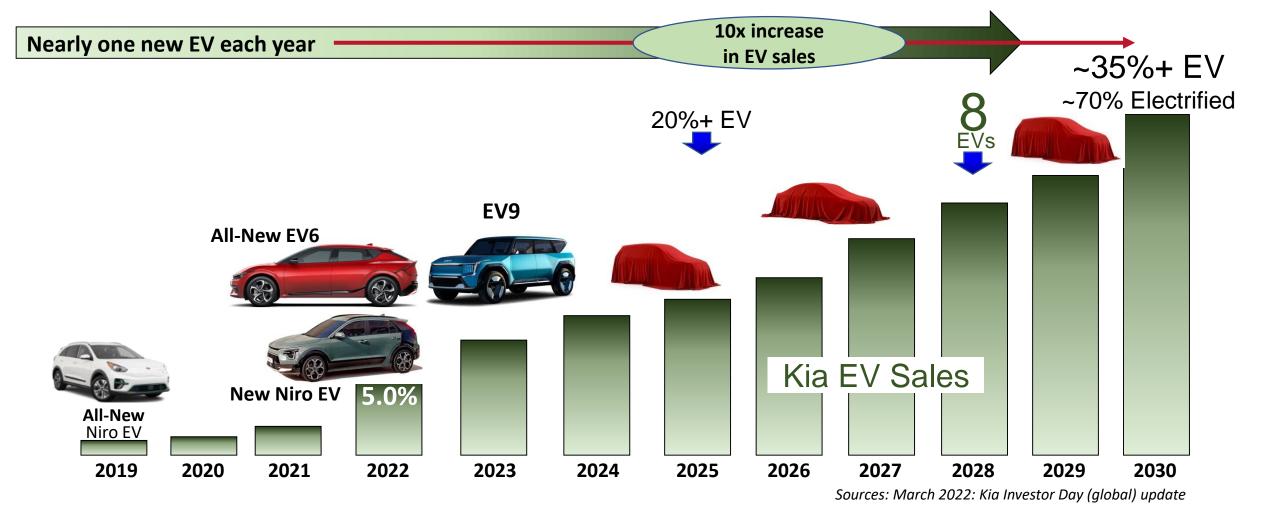






### \$25 Billion Plan S Product Plan Yields One New EV Each Year





- One new EV each year through the decade
- •35%+ of 2030 Kia sales to be EV
- Product focus: EV SUVs

# Preparations



_ _ _	acturing Skill Transitions  Fundamentals of Electric – Sources > Path > Load > Ground.  Structural Technology – New Design Standards  Equipment Needed – Safety, Manufacturing, Diagnostic, Testing  Electrical Hazards Related to Battery Systems – PFMEA Analysis  Battery Design/Performance  Hazardous Waste Risks & Handling
	"What if" Scenarios - Fire, Damage, Spills
	"What to do" Scenarios - Personal Injury, Who to Call, How to Contain
ogistics & Management	
_ _ _	Weight Considerations; Transportation, Towing, Parking Decks, Road Wear Storage Parameters – Charge-Based Duration Roadway Assistance Charging Station Density
Emergency Services	
ū	Rescue Standards Development - Assessment, Priorities of Actions Rescue Conditions - Incompatibility with ICE vehicles, immersion, suspension Unintended Electrical Conductors; Grounding Environmental impacts

Things that NEVER Happen...

Don't happen for a reason!



